

W. T. C.

DRAFT

July 30, 2008

WD bc/bd/08001/T

_____ Kim

address??

Dear Mr. Kim:

Thank you very much for your letter dated July 25, 2008 regarding the closure of your Eugene computer chip factory. Let me start by telling you that the County is extremely disappointed on several fronts and wants to be frank with you in this discussion. We are disappointed to learn of this closure after the fact and as equally disappointed not to have been included in the original notification and meeting with the Governor and Mayor of Eugene.

Our hearts go out to the thousands of people that will be affected by your decision: employees, suppliers, recipients of the tax base, and consumers of water and electricity that will no doubt have to pay higher user fees as a result of the utilities loss of your business revenue.

Sure, we gambled when we invited you into our community and offered you tax incentives to locate here. But we were expecting that you would remain an important contributor to our economic base. How can we work together to salvage as much as we possibly can for our affected citizens, your workers?

We are well aware that the microchip business is a constantly changing business requiring enormous investment to remain competitive. You were perhaps even more aware than us.

Besides being an expensive business to retrofit, your business is highly competitive. We know that the world is changing, the cost of energy is rising rapidly, other methods of energy generation are taking center stage such as solar chip production, energy cells, and other alternative methods of producing electricity. Why not think of partnering or converting your current facility into production facilities for these types of products? You already have an available and highly trained workforce.

You could also retrofit your existing business facility to generate a good portion of your own power. Please consider utilizing your facilities and employees with a different business model.

We pledge to you as a community that we will provide retraining assistance to our citizens that allow them to perform these new tasks.

Sincerely,

Bill Dwyer

Lane County Commissioner